Improve Security Posture & Reduce Insurance Risk
Assess Your Digital Risk with a Government-Grade Secure Backup and   Data Recovery AirGapped Solution

REDUCE CYBERSECURITY INSURANCE COSTS WHILE IMPROVING COST PREDICTABILITY

In the second quarter of 2021 alone, insurance premiums for ransomware attack protection increased 56%. Some vertical industries such as healthcare, education and manufacturing had their premiums increase by as much as 300% in the last few years.

Insurance premiums are skyrocketing because ransomware attacks are getting worse. Insurers are finding it more challenging to assess data risk, a fundamental component of insurability. This dual problem leads insurance brokers and carriers to not only raise rates but reject renewals outright, putting many managed service providers (MSPs) at high financial risk if they cannot meet mandated cybersecurity best practice checklists.

Arrosoft and SecondSight have developed a solution that helps MSPs assess and value their digital assets and risks, and effectively implement a 3-2-1 data backup/DR AirGap solution. Leveraging ORock's highly-secure FedRAMP cloud for offsite AirGap ensures the highest level of security. Zero data access and egress fees add to your bottom line and give you the benefit of predicting your spend.

Maximize Business Outcomes

Our combined, holistic solution ensures that your assets and those of your customers are continuously assessed and optimized. It also ensures compliance to the highest level security standards so your organization can achieve and maintain insurability.

Key Benefits

Understand your Digital Risk Profile
With SecondSight's Reveles Autonomous Profiles, you understand the value, and associated risk, of yoye digital assets and your customers' assets.

Optimize your Security Contingency Plan
Arrosoft's end-to-end Managed Backup / DR / AirGap solution enables you to seamlessly protect assets according to their value and risk profile.

Increased Security and Compliance
Arrosoft's Managed Backup / DR / AirGap solutions powered by ORock provide FedRAMP, StateRAMP, HIPAA, HiTech and FISMA compliance.

Cost Predictability
Eliminate hidden costs found with most public clouds and get charged zero data access and retrieval fees; your customers can access their data as often as needed with no additional charges.

Reduce Risk and Costs
Improving your security profile increases the probability of reduced cybersecurity insurance rates and keeps your (and your customers) costs lower, increasing profitability.

Security Resource Optimization
Reveles autonomously monitors and maintains a high-grade asset awareness that frees up your security experts to focus on other, high-value activities.
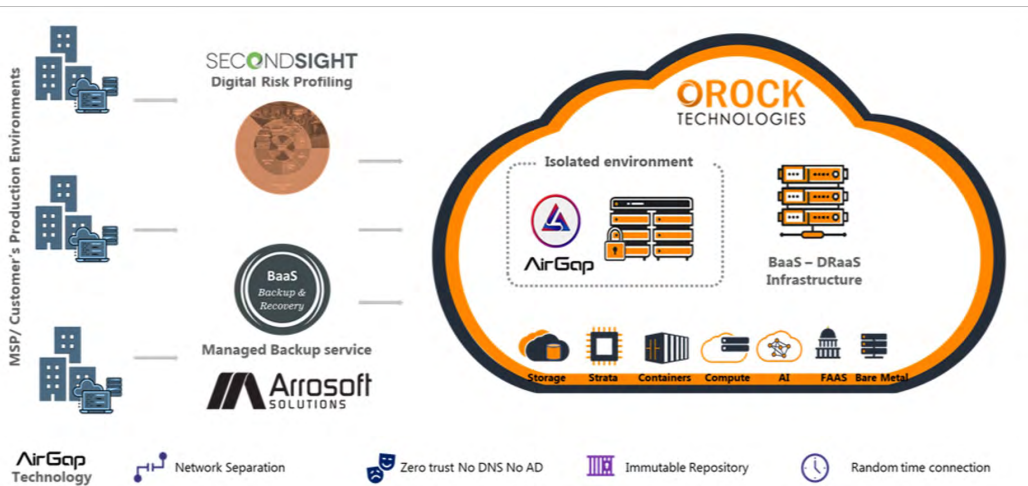
Focus on Delivering High Value Services, not Securing Infrastructure

As a Managed Services Provider, your customers expect you to care and protect their critical business data, often times mission-critical. Providing value added services and managing the constantly changing requirements of your customers requires full attention, without the distraction of keeping up with the latest asset valuation changes and security threats. With the Cybersecurity Insurance De-Risk solution from Arrosoft, SecondSight and ORock Technologies, you can focus on delivering trusted-advisor managed services to your customers while ensuring the backup / DR data is secure in an AirGapped FedRAMP-compliant cloud.

Proven Results

- SecondSight's Reveles solution has been implemented with proven results and adopted by insurance carriers as part of their audit process.

- Arrosoft's Managed Backup/DR/AirGap has contributed to Arrosoft being the Cyber Recovery System Integrator in the U.S.

- ORock's FedRAMP-compliant cloud is proven in the most demanding environments, including the NIH and DoD.

Rapid Implementation

- Autonomous asset discovery and valuation delivers an immediate understanding of the highest risk areas, enabling the precise implementation of an optimized backup / DR / AirGap solution.

- Leveraging ORock's FedRAMP-compliant cloud allows for the offsite portion to go live in days or weeks.

Business Impact

- Proven, measurable impact across all aspects of assessing, valuing and securing your digital assets as well as your customers' assets.

- Increased cost predictability and reduced infrastructure costs mean you can make investments in additional services offerings while ensuring your customers' critical data is secure.

Autonomous Asset Discovery

Reveals scans and locates your data assets — both structured and unstructured — using a standard universal connection framework. In sum, Reveles is plug-and-play, simplifying configuration. Once installed, Reveles runs autonomously in the background and gets increasingly smarter over time.

Minimum Estimated Data Risk

$215K ↑ 9%

0 ————————— 100

Industry Rank

Maximum Estimated Data Risk

$839K ↑ 3%

0 ————————— 100

Industry Rank

Digital Risk Management

It isn't enough to just see a complete picture of your digital assets. You need to understand what's important — not just to your organization, but also in terms of risk, compliance, redundancy and more. Reveles indexes the assets in your entire ecosystem so you can continuously assess and act with precision.

At Risk for Regulation

223 ↑ 16%

0 ————————— 100

Industry Rank

Digital Identities

30,725 ↓ 14%

0 ————————— 100

Industry Rank
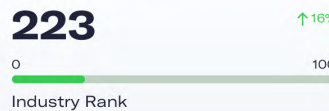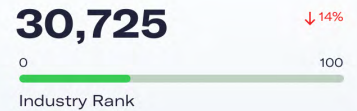
Certifications & Compliance

OROCK TECHNOLOGIES

Get Started Today with a Demo.
Contact us at 800.839.5240, sales@orocktech.com, or visit orocktech.com